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## ***Dando Fertilizer Solution***

### ***For Business Customers***

**Introduction:** Dando Fertilizer Solution is a service help companies and planters to optimize their fertilizer formula and supply you the best quality raw materials.

All you need to do is just simply **Name Your Required Fertilizer Analysis!** Our technical staff will analyze it and give you a **Dando Economic Formula®** which is more economic and practical than your current formula.

Meanwhile, our formula provides precise dosage of each ingredient according to your unique demands of fertilizers even if you require the analysis down to PPM scale. The micro-elements nutrition is applicable as well.

We provide **ONE-STOP SERVICE!** According to your purchasing decision, we can provide quality and logistic guaranteed fertilizer raw material direct to your door including phosphates, nitrates and potassium salt.

Please visit our website, [www.dandochem.us](http://www.dandochem.us) to find out your fertilizer needs!

Dando cares your fertilizer!

### **Features:**

#### **To serve fertilizer raw materials purchase decision-making.**

*By using this service, you can make better decision on raw material purchasing. According to **Dando Economic Formula®**, you can purchase the most cost effective raw material. Meanwhile, it also satisfies your target analysis.*

#### **Promote the production efficiency, economize the production cost.**

*With the most cost effective formula, you can minimize the production cost.*

#### **Reduce inventories, optimize inventory structure.**

*Better understanding your fertilizer formula helps you to reduce the unnecessary raw material stock.*

#### **Assist to compound fertilizer manufacturing decision-making.**

*According to your raw material actual status, we will provide you the professional formula service to eliminate the complicate calculate procedure.*



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**Precision manufacturing, Improve the products quality and stability.**

*Dando Economic Formula® will help you to increase your product quality and stability. At the same time, it will avoid the raw material waste.*

**Save R&D cost. Fast developing and testing your new formula & products.**

*With our professional service, you will save a lot of time and reduce your R&D cost.*

**EXAMPLE:**

A customer needs a kind of fertilizer (N-P-K, 12-5-10). Meanwhile, he wants the Chlorine (Cl) can't be exceed 5% of total analysis; analysis of Molybdenum (Mo) shall be greater than 0.01% smaller than 0.1%.

He is using A, B, C, D, E as the raw material of this compound fertilizer. The cost of raw material is \$500 per ton. He has stock of raw material A, C.

*By using **Dando Economic Formula®**, we will give him a professional suggestion for alternative formula D, X, Y, Z as the raw material of compound fertilizer. The cost of the raw material can reduce to \$300 per ton. This formula would satisfy the customers' demands.*

*We also can provide another formula, A, C, X, Y, Z, for eliminating the current raw material stock. The cost of A, C, X, Y, Z is \$400.*

He wants to get a 200L solution for foliar spray or hydroponics from this compound fertilizer. The N-P-K of the solution should be 400ppm, 300ppm, 400ppm. He wonders the dosage of the compound fertilizer and what other ingredients should be added. W

*By using **Dando Economic Formula®**, we can provide the accurate usage of the solute to satisfy the customers' requirement.*

In the same time, we can provide **ONE-STOP SERVICE** to supply the logistic and products quality guaranteed raw material A, B, C, D, E, W, X, Y, Z to the customers.

The customer still can cooperate with their current material suppliers as well.

**(Dando Economic Formula®** is a professional consulting service. We guarantee our solutions comply with the chemical theories. We will make every endeavor to help our customers solve practical problems.)